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Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

JANUARY 1991

Manufactured home shipments were down 14.9 percent in January, or 1,982 homes. A total of 11,278 homes were shipped from 228 plants in the first month of the year.

In January, manufactured home shipments represented 17.3 percent of housing units started and 28.0 percent of single-family homes sold. Even though shipments were down dramatically, they still outperformed housing units started, which declined 46 percent in January.

The two smallest regions showed percentage increases in shipments while the larger regions showed considerable declines. Washington, Oregon and Pennsylvania are the only top ten shipment states to show gains in shipments from last year.

Regional Shipments, Percent Change and Market Share

	1991			1990	
REGION	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE
Northeast	771	7.1	- 14.0	896	6.8
East North Central	1,318	12.2	- 7.3	1,422	10.7
West North Central	501	4.6	+ 4.2	481	3.6
South Atlantic	3,920	36.1	- 30.3	5,627	42.4
South Central	2,054	18.9	- 8.3	2,241	16.9
Mountain	736	6.8	+ 10.2	668	5.0
Pacific	1,547	14.3	- 1.7	1,573	11.9

Top Ten States, Percent Change and Market Share

	1991			1990		
STATES	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1. Florida	1,250	11.5	- 33.4	1,878	14.5	1
2. North Carolina	974	9.0	- 16.6	1,168	9.0	2
3. South Carolina	628	5.8	- 41.6	1,076	8.3	3
4. Washington	558	5.1	+ 53.7	363	2.8	12
5. California	538	5.0	- 34.8	825	6.4	5
6. Georgia	519	4.8	- 40.8	876	6.8	4
7. Alabama	485	4.5	- 24.1	639	5.0	6
8. Michigan	452	4.2	- 1.1	457	3.5	7
8. Oregon	451	4.2	+ 18.7	380	2.9	10
10. Pennsylvania	399	3.7	+ 0.3	398	3.1	8

For further information contact MHI at (703) 979-6620
Data Source: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

Manufactured Home Production

	Each Month				Cumulative for Year		
	1990	1991	% Change		1990	1991	% Change
January	13,383	11,697	- 12.6%	January	13,383	11,697	- 12.6%
February	13,725			Jan-Feb	27,108		
March	16,248			Jan-Mar	43,356		
April	16,227			Jan-Apr	59,583		
May	18,134			Jan-May	77,717		
June	17,373			Jan-June	95,090		
July	15,126			Jan-July	110,216		
August	19,495			Jan-Aug	129,711		
September	15,892			Jan-Sep	145,603		
October	18,081			Jan-Oct	163,684		
November	14,249			Jan-Nov	177,933		
December	10,264			Jan-Dec	188,197		

Estimated Manufactured Home Shipments*

	Each Month				Cumulative for Year		
	1990	1991	% Change		1990	1991	% Change
January	13,260	11,278	- 14.9%	January	13,260	11,278	- 14.9%
February	13,612			Jan-Feb	26,872		
March	16,313			Jan-Mar	43,185		
April	16,472			Jan-Apr	59,657		
May	18,052			Jan-May	77,709		
June	17,557			Jan-June	95,266		
July	15,059			Jan-July	110,325		
August	19,399			Jan-Aug	129,724		
September	15,921			Jan-Sep	145,645		
October	17,930			Jan-Oct	163,575		
November	14,267			Jan-Nov	177,842		
December	10,330			Jan-Dec	188,172		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1990	1991		1990	1991
January	3.5%	7.3%	January	475	850
February	4.3%		February	588	
March	3.2%		March	523	
April	1.7%		April	278	
May	2.0%		May	360	
June	1.3%		June	230	
July	2.0%		July	297	
August	2.0%		August	393	
September	2.3%		September	364	
October	2.8%		October	515	
November	3.5%		November	497	
December	4.2%		December	431	

	Manufactured Home Production					
	January			Year-To-Date		
	1990	1991	% Change	1990	1991	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	12	10	- 16.7%	12	10	- 16.7%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	800	642	- 19.8%	800	642	- 19.8%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	**812**	**652**	**- 19.7%**	**812**	**652**	**- 19.7%**
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	1,359	1,251	- 7.9%	1,359	1,251	- 7.9%
Michigan *	*	*	---	*	*	---
Ohio	110	144	30.9%	110	144	30.9%
Wisconsin	150	109	- 27.3%	150	109	- 27.3%
Total	**1,619**	**1,504**	**- 7.1%**	**1,619**	**1,504**	**- 7.1%**
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	85	95	11.8%	85	95	11.8%
Minnesota	59	104	76.3%	59	104	76.3%
Missouri *	*	*	---	*	*	---
Nebraska	143	162	13.3%	143	162	13.3%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	**287**	**361**	**25.8%**	**287**	**361**	**25.8%**
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,506	984	- 34.7%	1,506	984	- 34.7%
Georgia	2,293	1,456	- 36.5%	2,293	1,456	- 36.5%
Maryland *	*	*	---	*	*	---
North Carolina	1,346	1,319	- 2.0%	1,346	1,319	- 2.0%
South Carolina *	*	*	---	*	*	---
Virginia	292	235	- 19.5%	292	235	- 19.5%
West Virginia *	*	*	---	*	*	---
Total	**5,437**	**3,994**	**- 26.5%**	**5,437**	**3,994**	**- 26.5%**
South Central						
Alabama	1,128	904	- 19.9%	1,128	904	- 19.9%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	375	410	9.3%	375	410	9.3%
Oklahoma *	*	*	---	*	*	---
Tennessee	962	1,012	5.2%	962	1,012	5.2%
Texas	331	360	8.8%	331	360	8.8%
Total	**2,796**	**2,686**	**- 3.9%**	**2,796**	**2,686**	**- 3.9%**

Manufactured Home Production

	January 1990	January 1991	% Change	Year-To-Date 1990	Year-To-Date 1991	% Change
Mountain						
Arizona	251	217	- 13.5%	251	217	- 13.5%
Colorado *	*	*	---	*	*	---
Idaho	235	303	28.9%	235	303	28.9%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	**486**	**520**	**7.0%**	**486**	**520**	**7.0%**
Pacific						
Alaska *	*	*	---	*	*	---
California	885	636	- 28.1%	885	636	- 28.1%
Hawaii *	*	*	---	*	*	---
Oregon	637	795	24.8%	637	795	24.8%
Total	**1,642**	**1,589**	**- 3.2%**	**1,642**	**1,589**	**- 3.2%**
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	304	391	28.6%	304	391	28.6%
Total Production	**13,383**	**11,697**	**- 12.6%**	**13,383**	**11,697**	**- 12.6%**

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

	Manufactured Home Shipments					
	January			Year-To-Date		
	1990	1991	% Change	1990	1991	% Change
Northeast						
Connecticut	7	10	42.9%	7	10	42.9%
Maine	74	81	9.5%	74	81	9.5%
Massachusetts	24	9	- 62.5%	24	9	- 62.5%
New Hampshire	28	12	- 57.1%	28	12	- 57.1%
New Jersey	37	19	- 48.6%	37	19	- 48.6%
New York	296	225	- 24.0%	296	225	- 24.0%
Pennsylvania	398	399	0.3%	398	399	0.3%
Rhode Island	3	1	- 66.7%	3	1	- 66.7%
Vermont	29	15	- 48.3%	29	15	- 48.3%
Total	**896**	**771**	**- 14.0%**	**896**	**771**	**- 14.0%**
East North Central						
Illinois	169	128	- 24.3%	169	128	- 24.3%
Indiana	330	294	- 10.9%	330	294	- 10.9%
Michigan	457	452	- 1.1%	457	452	- 1.1%
Ohio	324	371	14.5%	324	371	14.5%
Wisconsin	142	73	- 48.6%	142	73	- 48.6%
Total	**1,422**	**1,318**	**- 7.3%**	**1,422**	**1,318**	**- 7.3%**
West North Central						
Iowa	73	84	15.1%	73	84	15.1%
Kansas	75	86	14.7%	75	86	14.7%
Minnesota	51	58	13.7%	51	58	13.7%
Missouri	210	172	- 18.1%	210	172	- 18.1%
Nebraska	34	33	- 2.9%	34	33	- 2.9%
North Dakota	10	12	20.0%	10	12	20.0%
South Dakota	28	56	100.0%	28	56	100.0%
Total	**481**	**501**	**4.2%**	**481**	**501**	**4.2%**
South Atlantic						
Delaware	109	66	- 39.4%	109	66	- 39.4%
Florida	1,878	1,250	- 33.4%	1,878	1,250	- 33.4%
Georgia	876	519	- 40.8%	876	519	- 40.8%
Maryland	63	50	- 20.6%	63	50	- 20.6%
North Carolina	1,168	974	- 16.6%	1,168	974	- 16.6%
South Carolina	1,076	628	- 41.6%	1,076	628	- 41.6%
Virginia	329	278	- 15.5%	329	278	- 15.5%
West Virginia	128	155	21.1%	128	155	21.1%
Total	**5,627**	**3,920**	**- 30.3%**	**5,627**	**3,920**	**- 30.3%**
South Central						
Alabama	639	485	- 24.1%	639	485	- 24.1%
Arkansas	183	171	- 6.6%	183	171	- 6.6%
Kentucky	375	324	- 13.6%	375	324	- 13.6%
Louisiana	87	110	26.4%	87	110	26.4%
Mississippi	218	222	1.8%	218	222	1.8%
Oklahoma	28	35	25.0%	28	35	25.0%
Tennessee	397	344	- 13.4%	397	344	- 13.4%
Texas	314	363	15.6%	314	363	15.6%
Total	**2,241**	**2,054**	**- 8.3%**	**2,241**	**2,054**	**- 8.3%**

	Manufactured Home Shipments					
	January			Year-To-Date		
	1990	1991	% Change	1990	1991	% Change
Mountain						
Arizona	234	235	0.4%	234	235	0.4%
Colorado	28	63	125.0%	28	63	125.0%
Idaho	61	85	39.3%	61	85	39.3%
Montana	25	31	24.0%	25	31	24.0%
Nevada	201	173	- 13.9%	201	173	- 13.9%
New Mexico	98	119	21.4%	98	119	21.4%
Utah	15	23	53.3%	15	23	53.3%
Wyoming	6	7	16.7%	6	7	16.7%
Total	**668**	**736**	**10.2%**	**668**	**736**	**10.2%**
Pacific						
Alaska	5	0	-100.0%	5	0	-100.0%
California	825	538	- 34.8%	825	538	- 34.8%
Hawaii	0	0	0.0%	0	0	0.0%
Oregon	380	451	18.7%	380	451	18.7%
Washington	363	558	53.7%	363	558	53.7%
Total	**1,573**	**1,547**	**- 1.7%**	**1,573**	**1,547**	**- 1.7%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	352	431	22.4%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**12,908**	**10,847**	**- 16.0%**	**13,260**	**11,278**	**- 14.9%**

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

	Year-To-Date 1991 Product Mix Jan-Jan Shipments			Jan-Jan Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	9	1	10	*	*	*
Maine	59	22	81	7	3	10
Massachusetts *	5	4	9	*	*	*
New Hampshire *	11	1	12	*	*	*
New Jersey *	10	9	19	*	*	*
New York *	124	101	225	*	*	*
Pennsylvania	264	135	399	397	245	642
Rhode Island *	0	1	1	*	*	*
Vermont *	5	10	15	*	*	*
Total	**487**	**284**	**771**	**404**	**248**	**652**
	63.2%	**36.8%**	**100.0%**	**62.0%**	**38.0%**	**100.0%**
East North Central						
Illinois *	99	29	128	*	*	*
Indiana	175	119	294	774	477	1,251
Michigan *	234	218	452	*	*	*
Ohio	262	109	371	91	53	144
Wisconsin	61	12	73	86	23	109
Total	**831**	**487**	**1,318**	**951**	**553**	**1,504**
	63.1%	**36.9%**	**100.0%**	**63.2%**	**36.8%**	**100.0%**
West North Central						
Iowa *	65	19	84	*	*	*
Kansas	46	40	86	63	32	95
Minnesota	39	19	58	70	34	104
Missouri *	117	55	172	*	*	*
Nebraska	14	19	33	98	64	162
North Dakota *	8	4	12	*	*	*
South Dakota *	35	21	56	*	*	*
Total	**324**	**177**	**501**	**231**	**130**	**361**
	64.7%	**35.3%**	**100.0%**	**64.0%**	**36.0%**	**100.0%**
South Atlantic						
Delaware *	46	20	66	*	*	*
Florida	459	791	1,250	303	681	984
Georgia	244	275	519	730	726	1,456
Maryland *	24	26	50	*	*	*
North Carolina	665	309	974	955	364	1,319
South Carolina *	373	255	628	*	*	*
Virginia	178	100	278	208	27	235
West Virginia *	109	46	155	*	*	*
Total	**2,098**	**1,822**	**3,920**	**2,196**	**1,798**	**3,994**
	53.5%	**46.5%**	**100.0%**	**55.0%**	**45.0%**	**100.0%**

	Year-To-Date 1991 Product Mix Jan-Jan Shipments			Jan-Jan Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	377	108	485	631	273	904
Arkansas *	115	56	171	*	*	*
Kentucky *	245	79	324	*	*	*
Louisiana *	88	22	110	*	*	*
Mississippi	167	55	222	335	75	410
Oklahoma *	24	11	35	*	*	*
Tennessee	263	81	344	779	233	1,012
Texas	192	171	363	184	176	360
Total	**1,471**	**583**	**2,054**	**1,929**	**757**	**2,686**
	71.6%	**28.4%**	**100.0%**	**71.8%**	**28.2%**	**100.0%**
Mountain						
Arizona	85	150	235	82	135	217
Colorado *	30	33	63	*	*	*
Idaho	13	72	85	61	242	303
Montana *	6	25	31	*	*	*
Nevada *	23	150	173	*	*	*
New Mexico *	65	54	119	*	*	*
Utah *	3	20	23	*	*	*
Wyoming *	4	3	7	*	*	*
Total	**229**	**507**	**736**	**143**	**377**	**520**
	31.1%	**68.9%**	**100.0%**	**27.5%**	**72.5%**	**100.0%**
Pacific						
Alaska *	0	0	0	*	*	*
California	76	462	538	84	552	636
Hawaii *	0	0	0	*	*	*
Oregon	61	390	451	105	690	795
Washington	70	488	558	2	156	158
Total	**207**	**1,340**	**1,547**	**191**	**1,398**	**1,589**
	13.4%	**86.6%**	**100.0%**	**12.0%**	**88.0%**	**100.0%**
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	5,647	5,200	10,847	6,038	5,258	11,296
	52.1%	47.9%	100.0%	53.5%	46.5%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	273	158	431	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	220	171	391
Total	**5,920**	**5,358**	**11,278**	**6,265**	**5,432**	**11,697**
	52.5%	**47.5%**	**100.0%**	**53.6%**	**46.4%**	**100.0%**

Shipments of Manufactured Homes by State
Ranked From Highest to Lowest
January 1991

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	1,250	11.5%	1	459	8.1%	2	791	15.2%	1
North Carolina	974	9.0%	2	665	11.8%	1	309	5.9%	5
South Carolina	628	5.8%	3	373	6.6%	4	255	4.9%	7
Washington	558	5.1%	4	70	1.2%	23	488	9.4%	2
California	538	5.0%	5	76	1.3%	22	462	8.9%	3
Georgia	519	4.8%	6	244	4.3%	9	275	5.3%	6
Alabama	485	4.5%	7	377	6.7%	3	108	2.1%	15
Michigan	452	4.2%	8	234	4.1%	10	218	4.2%	8
Oregon	451	4.2%	9	61	1.1%	27	390	7.5%	4
Pennsylvania	399	3.7%	10	264	4.7%	5	135	2.6%	12
Ohio	371	3.4%	11	262	4.6%	7	109	2.1%	14
Texas	363	3.3%	12	192	3.4%	11	171	3.3%	9
Tennessee	344	3.2%	13	263	4.7%	6	81	1.6%	18
Kentucky	324	3.0%	14	245	4.3%	8	79	1.5%	19
Indiana	294	2.7%	15	175	3.1%	13	119	2.3%	13
Virginia	278	2.6%	16	178	3.2%	12	100	1.9%	17
Arizona	235	2.2%	17	85	1.5%	21	150	2.9%	11
New York	225	2.1%	18	124	2.2%	15	101	1.9%	16
Mississippi	222	2.0%	19	167	3.0%	14	55	1.1%	22
Nevada	173	1.6%	20	23	0.4%	36	150	2.9%	10
Missouri	172	1.6%	21	117	2.1%	16	55	1.1%	23
Arkansas	171	1.6%	22	115	2.0%	17	56	1.1%	21
West Virginia	155	1.4%	23	109	1.9%	18	46	0.9%	25
Illinois	128	1.2%	24	99	1.8%	19	29	0.6%	28
New Mexico	119	1.1%	25	65	1.2%	25	54	1.0%	24
Louisiana	110	1.0%	26	88	1.6%	20	22	0.4%	31
Kansas	86	0.8%	27	46	0.8%	29	40	0.8%	26
Idaho	85	0.8%	28	13	0.2%	38	72	1.4%	20
Iowa	84	0.8%	29	65	1.2%	24	19	0.4%	36
Maine	81	0.7%	30	59	1.0%	28	22	0.4%	32
Wisconsin	73	0.7%	31	61	1.1%	26	12	0.2%	39
Delaware	66	0.6%	32	46	0.8%	30	20	0.4%	35
Colorado	63	0.6%	33	30	0.5%	33	33	0.6%	27
Minnesota	58	0.5%	34	39	0.7%	31	19	0.4%	37
South Dakota	56	0.5%	35	35	0.6%	32	21	0.4%	33
Maryland	50	0.5%	36	24	0.4%	35	26	0.5%	29
Oklahoma	35	0.3%	37	24	0.4%	34	11	0.2%	40
Nebraska	33	0.3%	38	14	0.2%	37	19	0.4%	38
Montana	31	0.3%	39	6	0.1%	43	25	0.5%	30
Utah	23	0.2%	40	3	0.1%	47	20	0.4%	34
New Jersey	19	0.2%	41	10	0.2%	40	9	0.2%	42
Vermont	15	0.1%	42	5	0.1%	45	10	0.2%	41
New Hampshire	12	0.1%	43	11	0.2%	39	1	0.0%	48
North Dakota	12	0.1%	44	8	0.1%	42	4	0.1%	44
Connecticut	10	0.1%	45	9	0.2%	41	1	0.0%	46
Massachusetts	9	0.1%	46	5	0.1%	44	4	0.1%	43
Wyoming	7	0.1%	47	4	0.1%	46	3	0.1%	45
Rhode Island	1	0.0%	48	0	0.0%	48	1	0.0%	47
Alaska	0	0.0%	49	0	0.0%	49	0	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
	10,847	**100.2%**		**5,647**	**100.0%**		**5,200**	**100.3%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Production of Manufactured Homes by State
Ranked From Highest to Lowest
January 1991

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	1,456	12.9%	1	730	12.1%	4	726	13.8%	1
North Carolina	1,319	11.7%	2	955	15.8%	1	364	6.9%	6
Indiana	1,251	11.1%	3	774	12.8%	3	477	9.1%	5
Tennessee	1,012	9.0%	4	779	12.9%	2	233	4.4%	10
Florida	984	8.7%	5	303	5.0%	8	681	13.0%	3
Alabama	904	8.0%	6	631	10.5%	5	273	5.2%	7
Oregon	795	7.0%	7	105	1.7%	11	690	13.1%	2
Pennsylvania	642	5.7%	8	397	6.6%	6	245	4.7%	8
California	636	5.6%	9	84	1.4%	15	552	10.5%	4
Mississippi	410	3.6%	10	335	5.5%	7	75	1.4%	14
Texas	360	3.2%	11	184	3.0%	10	176	3.3%	11
Idaho	303	2.7%	12	61	1.0%	19	242	4.6%	9
Virginia	235	2.1%	13	208	3.4%	9	27	0.5%	19
Arizona	217	1.9%	14	82	1.4%	16	135	2.6%	13
Nebraska	162	1.4%	15	98	1.6%	12	64	1.2%	15
Washington	158	1.4%	16	2	0.0%	21	156	3.0%	12
Ohio	144	1.3%	17	91	1.5%	13	53	1.0%	16
Wisconsin	109	1.0%	18	86	1.4%	14	23	0.4%	20
Minnesota	104	0.9%	19	70	1.2%	17	34	0.6%	17
Kansas	95	0.8%	20	63	1.0%	18	32	0.6%	18
Maine	10	0.1%	21	7	0.1%	20	3	0.0%	21
Delaware	*								
Vermont	*								
Colorado	*								
Wyoming	*								
Michigan	*								
Massachusetts	*								
Arkansas	*								
Iowa	*								
South Dakota	*								
South Carolina	*								
Rhode Island	*								
Hawaii	*								
Nevada	*								
Illinois	*								
Missouri	*								
Utah	*								
North Dakota	*								
Oklahoma	*								
New Jersey	*								
Alaska	*								
New Hampshire	*								
Kentucky	*								
Maryland	*								
Louisiana	*								
Connecticut	*								
West Virginia	*								
Montana	*								
New York	*								
New Mexico	*								
	11,306	100.0%		6,045	99.8%		5,261	99.9%	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Manufactured Home Shipments, Privately Owned Housing Units Started and Single-Family Homes Sold - 1990

Month	MH Shipments	Housing Starts	MH as a % of Housing Starts	Homes Sold	MH as a % of Homes Sold
January	13,260	99,200	11.8	45,000	22.8
February	13,612	86,900	13.5	50,000	21.4
March	16,313	108,500	13.1	58,000	22.0
April	16,472	119,000	12.2	52,000	24.1
May	18,052	121,100	13.0	50,000	26.5
June	17,557	117,800	13.0	50,000	26.0
July	15,059	111,200	11.9	46,000	24.7
August	19,399	102,800	15.9	46,000	29.7
September	15,921	93,100	14.6	39,000	29.0
October	17,930	94,400	16.0	37,000	32.6
November	14,267	81,400*	14.9*	34,000*	29.6*
December	10,330	57,700*	15.2*	30,000*	25.6*
	188,172	**1,193,100***	**13.6***	**535,000***	**26.0***

Manufactured Home Shipments, Privately Owned Housing Units Started and Single-Family Homes Sold - 1991

Month	MH Shipments	Housing Starts	MH as a % of Housing Starts	Homes Sold	MH as a % of Homes Sold
January	11,278	53,900*	17.3*	29,000*	28.0*
February					
March					
April					
May					
June					
July					
August					
September					
October					
November					
December					

*Preliminary
Note: Housing Starts and Homes Sold are not seasonally adjusted.

Data Source: Manufactured Home Shipments - NCSBCS
Privately Owned Housing Units Started & Single-Family Homes Sold - U.S. Department of Commerce, Bureau of the Census